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Message Text

UNCLASSIFIED

PAGE 01 BONN 07231 190912Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
----------075773 191015Z /15
P R 190859Z APR 78
FM AMEMBASSY BONN
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 7821
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL STUTTGART

UNCLAS BONN 07231

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - CORATOMIC, INC., INDIANA, PA

AMCONSUL DUESSELDORF REPORTS:
UPON CONTACTING THE FIRM E.G. LEHMANN, FORSBACH, AS A PROSPECTIVE DISTRIBUTOR FOR THE CORATOMIC PACE MAKERS, POST WAS INFORMED BY HERR LEHMANN THAT THE FIRM LITECHNIKA, S.A., SWITZERLAND, AS WELL AS ITS SUBSIDIARY IN HAMBURG HAD ALREADY A CONTRACT WITH THE U.S. FIRM. ON THE ADS REQUEST THIS FACT WAS STATED, HOWEVER, THE AMERICAN COMPANY INDICATED THAT THE CONTRACT WITH THE SWISS FIRM WAS CANCELLED 3-1-78. TO MAKE SURE THAT LITECHNIKA, HAMBURG, WAS ALSO AFFECTED BY THIS CONTRACT CANCELLATION, POST CONTACTED HERR NEUENDORF OF THE HAMBURG FIRM. HE WAS VERY SURPRISED ABOUT THE ADS REQUEST SINCE HE PERSONALLY HAD TALKED TO DAVID L. PURDY, PRESIDENT OF CORATOMIC, INC. AND THEY ORALLY HAD AGREED UPON A CONTRACT FOR EXCLUSIVE GERMAN DISTRIBUTORSHIP WITH NEUENDORF (ON MARCH 14,78). NEUENDORF IS GOING TO THE U.S. TO SIGN THE CONTRACT ON APRIL 24-25, 78 AND WILL INFORM THIS POST IMMEDIATELY
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UPON HIS RETURN WHETHER OR NOT THE CONTRACT IS PERFECT.

AMCONSUL FRANKFURT REPORTS:
THE FOLLOWING, MOST SUITABLE FIRM IN OUR AREA, IS VERY INTERESTED IN THE PROPOSAL:
DIPL. PHYS. GUENTER W.A. SCHUBART
HAGENAUER STR. 33

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D-6200 WIESBADEN
CONTACT: GUENTER W.A. SCHUBART
PHONE: 06121/67061
COMMENT: SCHUBART, A GRADUATE PHYSICIST, ESTABLISHED 1964 AS DISTRIBUTOR OF ELECTRIC/ELECTRONIC MEDICAL APPARATUS AND INSTRUMENTS. BUSINESS INCLUDES SERVICE AND REPAIR. THE FIRM HAS 11 EMPLOYEES. PRODUCTS ARE CHIEFLY US ORIGIN. THE FIRM REPRESENTS A NUMBER OF US FIRMS SINCE MANY YEARS. THE FIRM HAS A VERY GOOD REPUTATION, SOUND FINANCIAL STANDING AND IS HIGHLY RECOMMENDED. MR. SCHUBART IS VERY INTERESTED AND LOOKING FORWARD OF SEEING MR. SEEGER.

NO FURTHER ACTION WILL BE TAKEN UNTIL AMEMBASSY BONN RECEIVES NOTIFICATION FROM COMMERCE REGARDING THE STATUS OF THE ADS REQUEST.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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ISecure: 1
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
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Review Action: RELEASED, APPROVED
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2924149
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - CORATOMIC, INC., INDIANA, PA AMCONSUL DUESSELDORF REPORTS: UPON CONTACTING THE FIRM E.G. LEHMANN, FORSBACH, A
TAGS: BEXP, GE
To: COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/ed958bab-c288-dd11-92da-001cc4696bcc
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